

# Business Interview Presentation

Mike Nikolov

# What is your business called?

Hellam Auto Sales

# What kind of business do you own?

Car Dealership. It is a partnership.

**Do you have kids?**

Yes, I have a daughter and a son.

**Are you thinking of passing it to them?**

**I am passing it to my son Steve Nikolov in a couple years.**

# What is a advantage of owning a business?

You can be your own boss and set your hours, but it's good to take too many days off because you'll lose money.

# What's a disadvantage of owning a business?

Having to work too much hours.

# How many employees do you have?

I have two employees, my wife and I.



# Where is your business located?

My business is located in Hellam.

**How many cars do you usually have on your car lot?**

I usually have 10-20. Depends.

# How long have you owned your business for?

I have owned it for over 10 years.

**Do you do any advertisements?**

Yes, I have shirts, cards, and I have put cars on newspapers.

# What are your usual hours?

I work Monday to Friday. Usually 9 to 6.

# Are you thinking of hiring more employees?

No, my wife and I are good for now. But a mechanic would be helpful because sometimes there is too much work, which gets stressful.

# What is your one goal?

My one major goal is to pay everything off.

**Have you thought about retiring?**

No, I have not thought about this yet...



**Do you have a business plan?**

No, I do not have a business plan.

# Where do you usually get your cars from?

I usually get them from auctions, I also do trades.

# What's the most valuable item do you have for your business?

My truck because it ables to drive me two cars at a time.

# What are your future plans for your business?

For my son to take over it, and become successful.

**What is some good advice to give someone who wants to get a business.**

Never give up, you may have to work hours and hours but its worth it at the end.